



*Choose a better direction*

### **Would you profit from change? Make more product, time and profit!**

Many business owners and managers are too caught up in the daily grind to be able to take an objective look at what their efforts are actually delivering and whether there are (sometimes simple) changes they can make that just **MIGHT** result in a leap of **productivity AND profit**.

Often what is considered productive is measured in terms of the unit output and the business turnover and it's broadening the definition of productivity to include **ALL** the resources of the business that allows a giant step to be taken in the life of a manufacturer.

FAPIC are helping Food Industry Partners to become more profitable, innovative, productive and competitive

## **Who We Are**

### **About Us**

FAPIC is company of professional food advisers who's aim is to help food industry partners to become more productive, profitable, innovative and competitive.

**FAPIC is Food Application, Productivity, Innovation & Commercialisation.**

FAPIC offers services in food industry for food industry partners in areas like Innovation, Product Development, Portfolio Strategy, Food Safety & Quality, Food Manufacturing as well with strong focus on company Productivity and Margin Improvement.

All projects include professional Project Manager. **FAPIC is ONE STOP SHOP** Solution in food industry and manages the whole project using 8P Model™ framework for commercialisation.

### **Contact Us**

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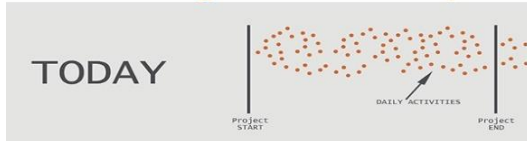
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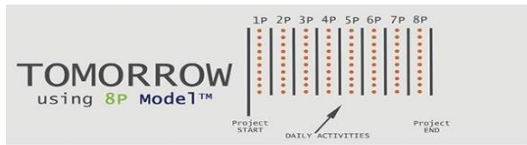
## **FOOD AND AGRIBUSINESS IMPROVEMENT PROGRAM**

*Become a Business of  
TOMORROW ... TODAY*

This is **HOW** most of SMEs do their activities today  
**lack of control, structure**  
**wasting time = money**



This **HOW** you become more efficient, productive, innovative and competitive  
**structure in place**  
**SAVING starts**



**BENEFIT** from framework for commercialisation is obvious with more streamlined workplace



## What is the 8P Model™?

8P Model™ is a holistic framework to guide business problem solving and/or changes. The model optimises project team capability and interaction so that projects can be completed faster at lower costs. The 8P Model™ upskills the team and enables lean and consistent team performance.

A defined strategic approach addressing productivity issues in terms of People, Portfolio or Productivity, Problem, Project, Product, Packaging, Process, Profit.

In a one day workshop you'll be guided by experienced FAPIC personnel and given the tools and structure to identify, prioritize and address key areas of your business that will rapidly improve productivity.

By attending you will learn to use the 8P Model™ to:

- Strengthen your workforces capability
- Increase productivity on normal operations such as Product Development, Production and Quality.
- Strategize for rapid commercialisation of products
- Gain Clarity in Problem Identification
- Identify areas of easy improvement
- Learn the cost impact of your decisions

### Ongoing support:

Longer term projects will be identified and realistic plans will be designed for continued growth and sustained profit improvement.

Ongoing involvement can be accomplished by signing up for one of our advanced programs.

### Who Should Attend?

Key operational or strategic managers with a keen interest in improving business profitability who can impact strategic implementation or are responsible for carrying out tasks in the most cost effective and productive manner.



*The Right Stuff*

**FAPIC Professional Food Industry Advisers** also offer other programs within the Food Industry to increase PROFITABLE, PRODUCTIVE, INNOVATIVE & COMPETITIVE activities

See our website @ [www.fapicglobal.com](http://www.fapicglobal.com) for more details on:

**Projects & Resources:** Outsource your projects to maintain focus on your core activities

**End-to-End Productivity:** Cost reduction and process optimisation

**Profit Impact Check:** Identify potential areas for improvement

